



Event Technology

Our goal is to create meetings that are impactful and memorable. If you would like to learn more about our creative design concepts, contact your Snowbird Service Coordinator today.

This list offers an overview of our most popular rental items and is not a complete inventory. All rental items are charged per day, per room, unless otherwise noted.

Complimentary Equipment

- Station of Snowbird pad and pens.
- Snowbird Lectern.
- One sign easel per room.
- Registration Table Power Strip.



Please Note: Additional equipment, prices and information can be acquired. Prices are charged per day unless otherwise indicated and do not reflect the 22% service charge or applicable sales tax. All prices are subject to change.

Audio/Visual equipment not cancelled within 24 hours of use will be subject to a 30% cancellation fee.

Outside Equipment: A \$40/day power usage fee will be assessed for each room in which a client uses their own equipment. Assistance is available for set-up and tear-down at the rate of \$75/hour. For items that require power drops or that exceed the limits of a 20 amp circuit, a three phase power distribution box will be required at \$450/day. Unless prior approval is obtained by Snowbird, the use of outside audio visual equipment or of outside vendors will incur a charge of \$900/day.

Data Projection Packages

Snowbird's data projection packages use HDMI cables. Snowbird's video equipment is HDCP (high-bandwidth digital content protection) compliant and works best with PC laptops equipped with an HDMI output. Snowbird encourages Keynote users to have a backup in PowerPoint on a thumbdrive.

Meeting Support Package \$200

Includes tripod or drop-down screen, projection cart, HDMI cable and power. The meeting support package applies when outside projectors are brought into the conference center. Package does not include technician labor. Snowbird is not responsible for the safety or functionality of equipment supplied by the client or outside vendors or groups.

Meeting Support Package with HDMI to SDI Video Extender Kit \$250

Includes SDI cables, HDMI extenders and HDMI/SDI adapters. Required for video runs longer than 25 feet. The meeting support package applies when any outside projectors are brought into the conference center. Package does not include technician labor. Snowbird is not responsible for the safety or functionality of equipment supplied by the client or outside vendors or groups.

Ballroom Meeting Support Package \$350

Includes drop-down screen, projection cart, SDI extender kit and power. The meeting support package applies when any outside projectors are brought in to the conference center. Package does not include technician labor. Snowbird is not responsible for the safety or functionality of equipment supplied by the client or outside vendors or groups.

16:9 6,000 Lumen Projector Package \$525

Includes LCD Projector, drop-down or tripod screen, interface cables, power strip and projection cart.

Event Tent Projection Package Call for Pricing

Ballroom 11,000 Lumen HD Projection Package \$625

Includes drop-down screen & Christie D12 HD projector and long throw lens.

Primrose Room A/B Projection Package \$550

Includes 16' x 9' drop-down and NEC 8,000 lumen projector.

Primrose Room Projection Package \$625

Includes 14' x 8' front projection, fast-fold screen, 6,000 lumen projector, cart, power and HDMI to SDI video extender kit.

Twin Peaks Room Projection Package \$450

Includes 57" x 108" drop-down screen and 5,000 lumen projector and HDMI Cable

4,000 Lumen Projector Package - Small Venue \$325

Includes drop-down or tripod screen and 4,000 lumen projector and HDMI Cables.

Blackmagic Mini ATEM Iso Switching Package \$350

Includes preview monitor and laptop with software. Video technician required.

HDMI Distribution Amp \$60

SDI Distribution Amp \$60

SDI/HDMI Video Extender Kit \$100

Required for video runs longer than 25'.

HD Base T Video Extender \$125

42" Flat Screen LCD Monitor \$160

55" Flat Screen LCD Monitor \$260

60" Flat Screen LCD Monitor \$360

82" Flat Screen LCD Monitor	\$800
Requires truss monitor stand	
8' Truss Monitor Stand	\$200
10' Truss Monitor Stand	\$230
Projection Cart	\$40
Truss Projection Mount Package	\$225
Side and Rear Fill Video Package	\$600
Includes 2 flat screens and an HDMI distribution amp.	
Requires an A/V technician or an un-switched video source.	
Truss Podium with Monitor	\$300

Projection Screens

Tripod or Drop-Down Projection Screen	\$130
9' x 16' Front Projection Fast-Fold Screen	\$450
Includes dress kit. For other sizes of fast-fold screens call for pricing.	
9' x 16' Rear Projection Fast-Fold Screen	\$450
Includes dress kit. For other sizes of fast-fold screens call for pricing.	
56" x 96" Rear Projection Fast-Fold Screen	\$300

Audio

Audio mixers are required for all sound systems and microphones. All microphones require an audio mixer to interface with our sound systems.

Monitor Podium and Wired Microphone Package	\$300
Lectern Microphone Package	\$100
Includes wired gooseneck microphone and Snowbird logo podium.	
Curved Truss Podium with Microphone	\$150
Table Top Microphone	\$45
Standing or Audience Microphone	\$35
Wireless Lavalier Microphone	\$135
Wireless Hand Held Microphone	\$135
Wireless Face Microphone	\$200
Audio Mixer, up to 14 channels	\$125
Audio Mixer, up to 24 channels	\$200
Audio Mixer, up to 32 channels	\$400
Audio technician required.	
Dual 12" Speaker Package or ETC ZLX 12 Sound System	\$275
Includes 2 speakers. This sound system is good for groups of 75-250.	
Push-to-Talk Table-Top Microphone	\$50/day
Dual 15" Speaker Package	\$375
Includes 2 speakers. This sound system is good for groups of 75-350.	
Quad 15" Speaker System	\$425
Includes 4 Speakers. This sound system is good for groups of 150 to 600 people, the Ballroom, Conference Center Terrace and smaller Event Tent Functions.	
JBL VRX932 Line Array with Subs, powered by Crown Amps	\$600
Requires an audio technician at \$55/hour. This sound system is good for the ballrooms, event tent, live bands and groups of 250-800.	
Zoom H4N Audio Recorder	\$75
Requires dedicated technician.	
Computer Audio/iPod to House Sound Interface	
Requires an audio mixer.	
At no cost when an audio mixer is already ordered.	
Listening Assist Device	
Available upon request at no charge.	
Additional audio equipment may be required.	

Cameras

PTZ Camera Controller	\$175 each
Requires a dedicated technician	
PTZ Camera	\$175 each
Requires a dedicated technician	
Camcorder	Call for pricing
Blackmagic Video Assist Recorder	\$200
Requires dedicated technician.	
OWL Livestream Device	\$100/day

Presentation Aids

Speaker Timer	\$125
Laser Pointer	\$50
Easel	\$15
White Board	\$60
Includes markers, erasers and an easel.	
Flipchart	\$60
Includes markers and an easel.	
Post-It Flipcharts	\$80
8' Draped Display Table	\$150
Power available upon request. One-time fee.	
Flipchart Pad	\$30 ea.
Poster Boards (one time fee)	\$200
USB Presentation Remote	\$50
D'San Perfect Cue Presentation Remote	\$150

Lighting, Staging and Dance Floors

Follow Spotlight (requires operator)	\$100
L16 Crank Lift	\$200
Global Truss Light Duty Crank Lift	\$200
12" Box Truss	Call for pricing
LED Leko Light	\$200
LED Par Cans	\$100
LED Moving Head Light	\$350
Event Tent Stage Wash	\$1,000
Chamsys MagicQ Lighting Console	\$300
Requires a lighting technician	
ETC Smartfade Lighting Console	\$100
Strand Lighting 100 Console	\$100
Chauvet Opto Branch	\$50
Cliff Dance Floor	\$400
Summit Dance Floor	\$750
16' Black Velour Fire-Resistant Drape/Pipe \$15/linear foot/day	
Indoor use only.	
8' tall x 4' panel of Banjo Pipe & Drape	\$10/linear foot
Total available inventory is 50 feet	
6' x 8' x 15" Staging onetime fee per section	\$75
Custom Stage Solutions	Call for pricing

Additional Power and A/C Cables

Power Strip	\$10
100 Amp, 3 Phase Power Drop	\$450
Conference Table Power Drop	\$15
Requires 24 hour notice. Billed per table.	
Includes extension cords and power strips.	

Computers

PC Laptop Computers	\$150
Apple Mac Book Laptops	\$150

Data

A Wi-Fi login is required for internet access in the conference area.

Wi-Fi Login Access	\$225
One time fee.	
Ethernet Switch	\$75 ea.
Up to 16 Ports.	
Ethernet via Hard Wire Cat 5 Cable	\$200/day
Requires Wi-Fi login.	
Video Conferencing	Call for pricing
Dedicated Phone Line	\$200/first day
Each additional day \$45.	
Conference Phone	\$125
Inn Keeper 1RX Audio Interface	\$300
Requires dedicated technician, audio mixer and microphones at additional charges.	

Executive Boardroom Technology Package

No outside A/V will be permitted in the Executive Boardroom. The package below is in addition to the \$600 room rental per day, including an executive room set up. Dedicated Wi-Fi login access is available for an additional fee. Snowbird's video equipment is HDCP compliant and works best with PC laptops with HDMI outputs. Apple users are encouraged to use PowerPoint over Keynote or have a backup thumb drive.

Standard Package	\$450
Includes an electronic whiteboard, two 80" monitors, conference and video call systems, cable TV access, power, and HDMI access to the monitors.	

Labor

These items cannot be discounted.

Standard Audio/Visual Technician	\$75/hour
Required for all functions at The Summit.	
Lighting Technician	\$80/hour
Video Technician	\$900/day
Camera Operator	\$900/day
Required for studio kit operation.	
IT Technician Fee	\$275/hour
Required when creating computer networks or downloading software. Two hour minimum.	
Houseman	\$55/hour
Banner hanging, confetti cleanup, coat check, registration assistance and room décor supplied by the client.	

Miscellaneous

These items cannot be discounted.

Box Handling Fee	\$10/box
Pallet Fee	\$50/pallet
Lock Change Fee (one-time fee)	\$75/lock

Café Lighting

Primrose	\$700
Golden Cliff	\$350
Magpie Terrace	\$300

Outdoor Enhancements

Propane Fire Pit	\$250
Up to 90 minutes. Extended time \$75/hour	
Wood Burning Fire Pit	\$250
Up to 90 minutes. Extended time \$75/hour	
Pop-Up Tent	\$250
Radiant Heaters	\$250
Up to 2 hours. Extended time \$75/hour	